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It's easy to miss how fast the wallet game is changing if you're not paying attention to shifting platform economics.

- What does it mean for wallets to "own" their customers?
- What do wallets owe their customers in return?
- Are we ready for wallets to be as interchangeable as browsers?
- Who gains from raising UX standards?



# CROSS-PLATFORM WALLETS WEN?



Slides athttps://bit.ly/wallets\_platforms\_wtf

- 1. INTRO: BROWSER WARS 3.0
- 2. THE REDHEADED STEPCHILD
- 3. SOME PATHS FORWARD:

COINBASE, METAMASK, WALLET CONNECT, PENUMBRA, C.A.K.E.

**4.** ...**PROFIT?** 

PRESENTED BY BUMBLEFUDGE @WEB3SUMMIT BERLIN, AUG 2024



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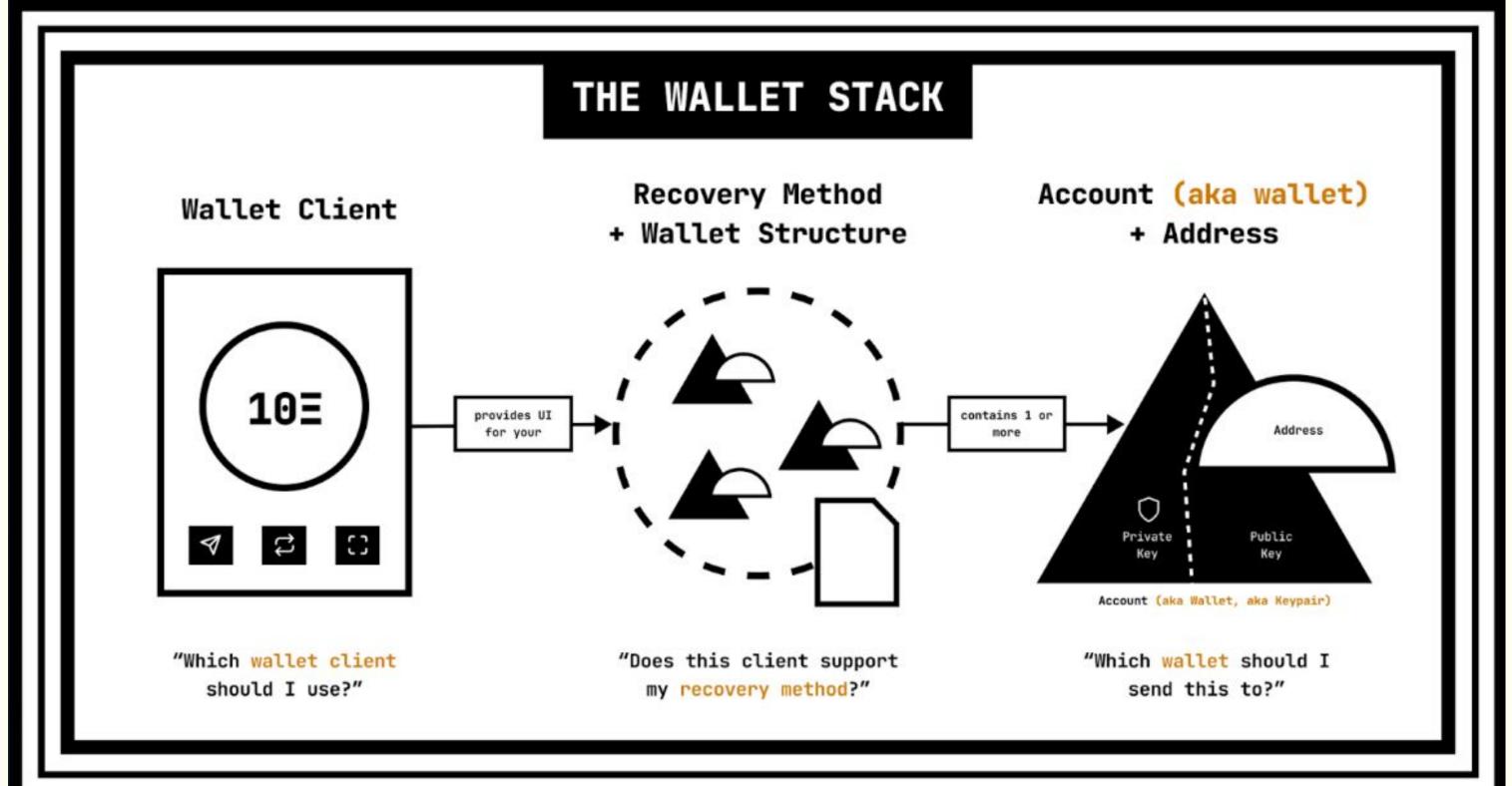
- Community venue, <u>open</u> <u>governance</u>
- Open-source, public specifications that enable and encourage chain-agnostic engineering and <u>UX</u>
- <u>CAIPs</u> Improvement Proposals spanning multiple systems
- <u>CANs</u> Documentation of each L1's RPC & addressing syntaxes for external consumption



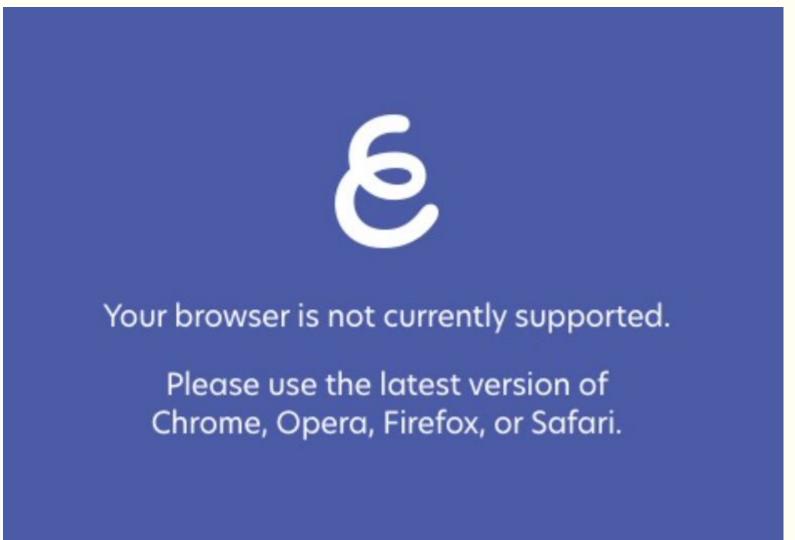
- <u>User Agency</u> > <u>Sovereignty</u>
- Buidl for an open web[3] that comes after the "browser wars" era
- Think of web3 as a cohesive design space and meta-platform, not competing VMs & platforms

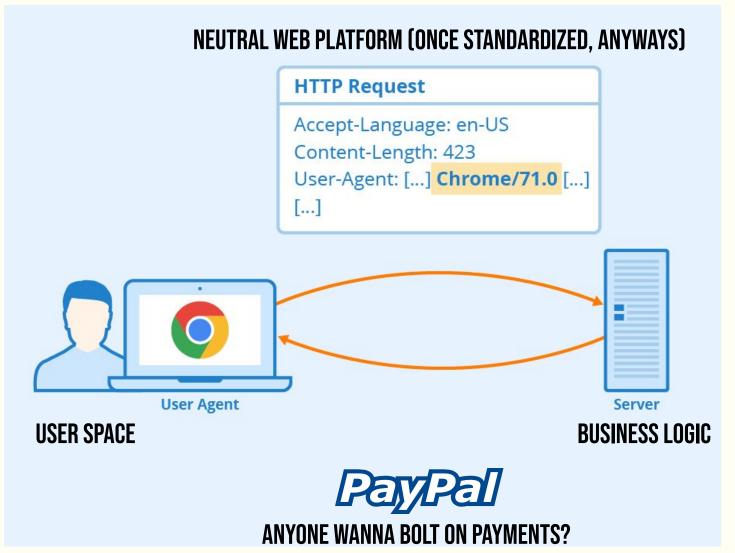








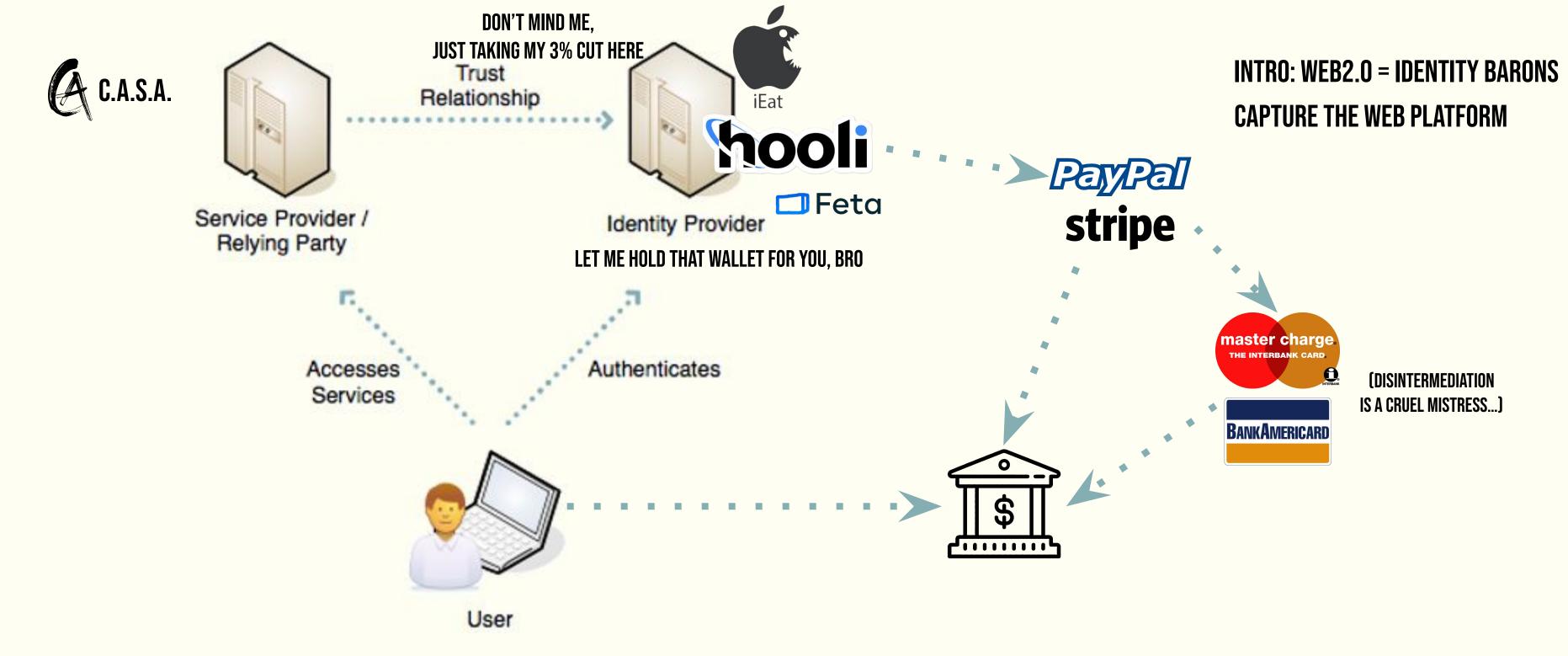




UNTIL BROWSERS COULD AGREE ON STANDARDIZED CORE FEATURES, EACH BROWSER WAS ITS OWN OVERLAPPING BUT DISTINCT PLATFORM MATCHMAKING SURFERS 🏄 TO WAVES 🌊



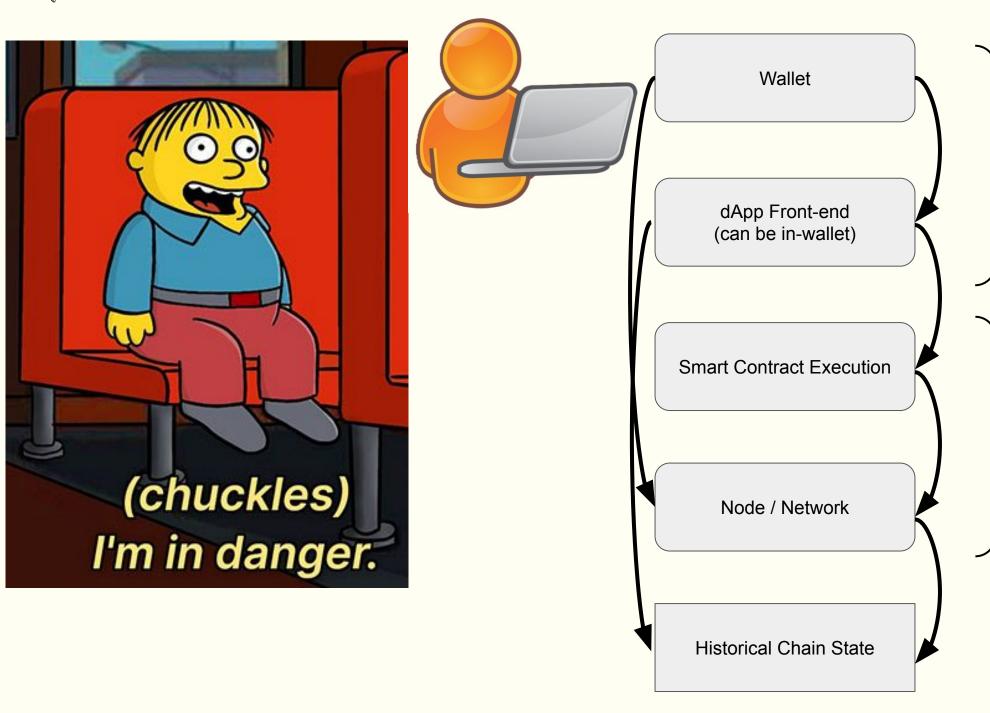
WHAT ARE THE CORE UX AND SECURITY FEATURES OF THE WEB3 PLATFORM? ARE WE WARNING USERS IF THEIR WALLETS DON'T HAVE THEM?



BOLTING ON AN "IDENTITY LAYER" TO THE INTERNET CREATED THE MOST POWERFUL AND PROFITABLE MONOPOLIES IN HISTORY

HEALTHY MARKET ENJOYERS CALL THIS A FAILURE MODE, NOT A COMMON CARRIER MODEL





USER-SPACE AND BUSINESS LOGIC ARE BOTH PRECARIOUSLY SQUATTING IN THE CENSORABLE, VULNERABLE, AND CAPTURED WEB2 PLATFORM

WEB3 IS MOSTLY PAYING ATTENTION TO WHAT IT CAN CONTROL, HERE, ON VERY SHORT TIMELINES



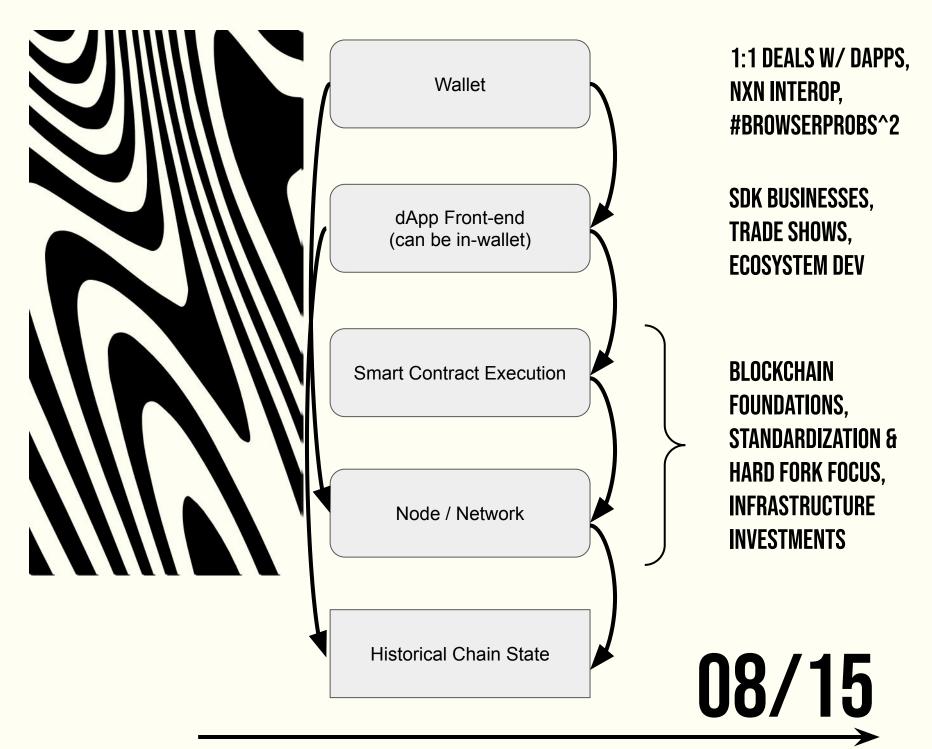


#### "THE MARKET WILL SORT WALLETS OUT" - EVERYONE SINCE 2015

## PROGRESS... SOME DAY?

Wallets are the hardest layer to improve:

- Coordination: what market actor is incentivized to coordination adoption of wallet features or flows?
- **Compliance risk**: Wallets anonymizing their users keeps dapp liability low and protocol neutral, but they are a kind of fiduciary, tricky relationship
- Control points: Mobile OS app stores, browser security models, and soon even browser extension registries can all effectively cripple a wallet
- **Consolidation**: Vertical integration (dapps buying or provisioning wallets) disincentivizes wallet progress





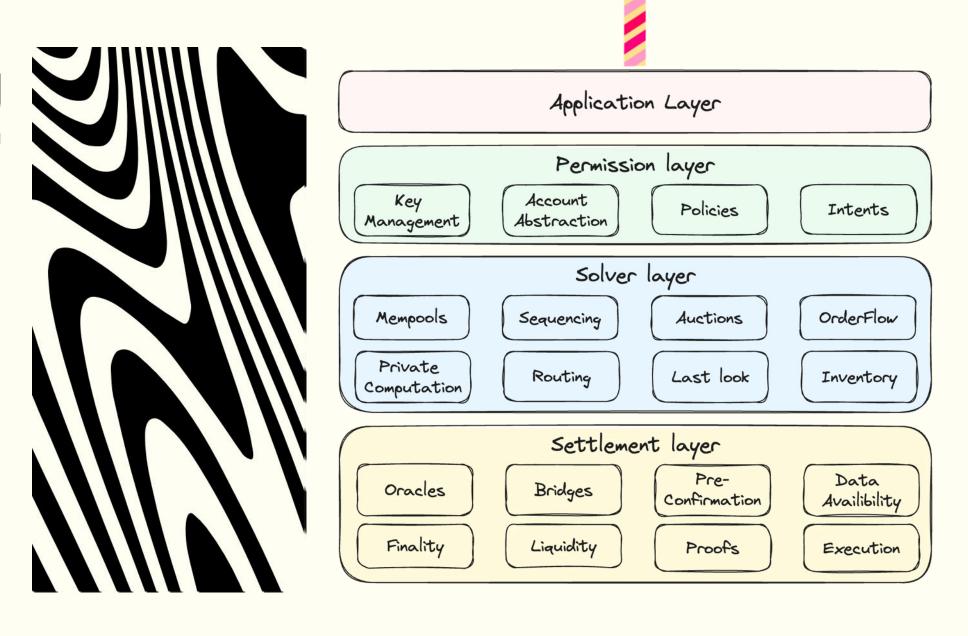
#### REDHEADED STEP-LAYER

## TODAY, SOLVERS & INTENTS!

Compare the amount of business-model and technological innovation everywhere below the individual user... which is even reaching into the green zone (theoretically user-space).

We have so over-engineered the concept of "intents" that we forgot the legal meaning of the word, and the "meaningful consent" needed for **any** of this stuff to be scalable, street-legal for the next billion, or ethical.

Wallets need to be where permission and consent are enforced... the wallet is the end-user's **trusted advocate**.



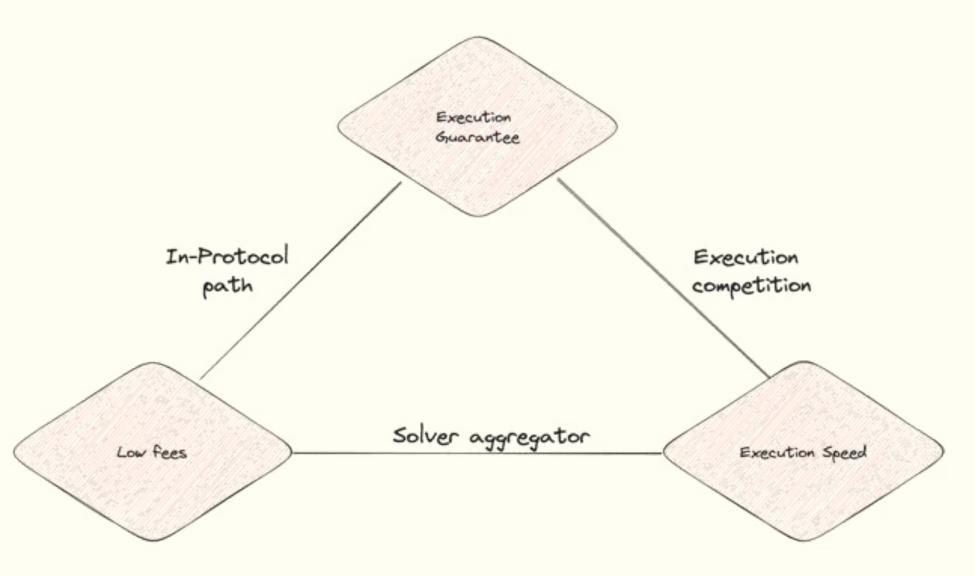


## PATHS FORWARD: FRONTIER.TECH

# FRONTIER.TECH: C.HAIN A.BSTRACTION K.EY E.LEMENTS



When you're holding a
DeFi solver, everything
looks like an opportunity
for arbitrage and routing
hijinx.



10/15

**SRC: FRONTIER.TECH** 



## PENUMBRA:

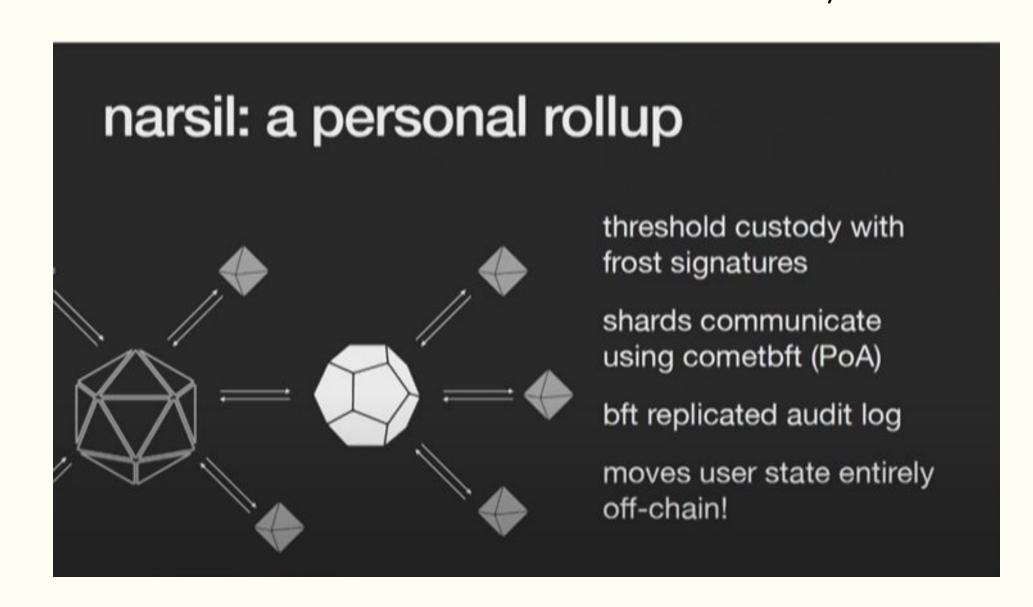
C.A.S.A.

#### PER-USER ROLLUPS?!



The end-state of all onchain maximalism is all human activity is made legible to nodes, even if proved off-chain and managed by squishy human wallets off-screen

#### FROM THE TALK "SHIELDED TRANSACTIONS ARE ROLLUPS", ETHCC 2023



11/15

SRC: <u>YOUTUBE.COM</u>

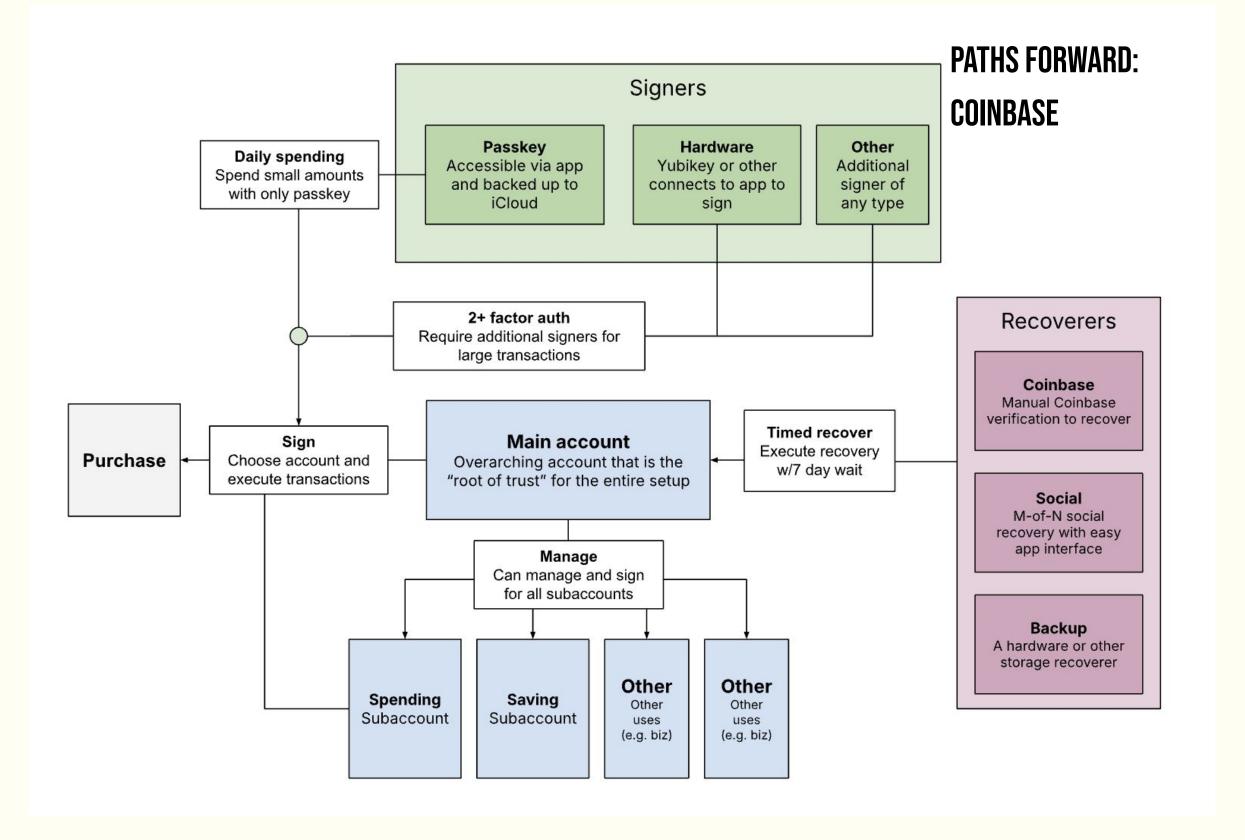


## COINBASE:

#### THE EVERYTHING APP



Props to team #standardOil, honestly

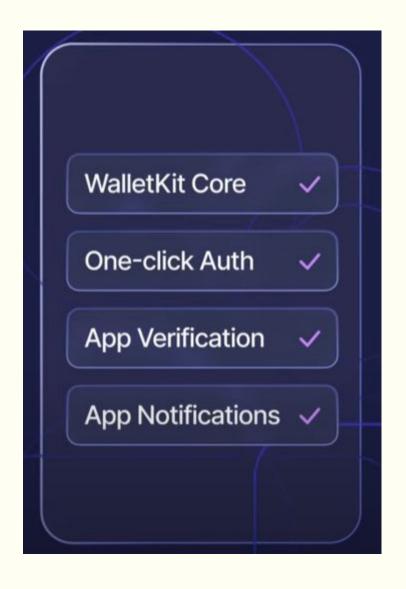




#### WALLET CONNECT:

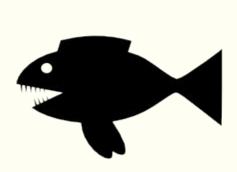
#### WALLETKIT SDK + CERTIFIED

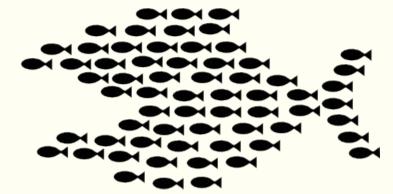
**= UX BASELINE SCRUM** 



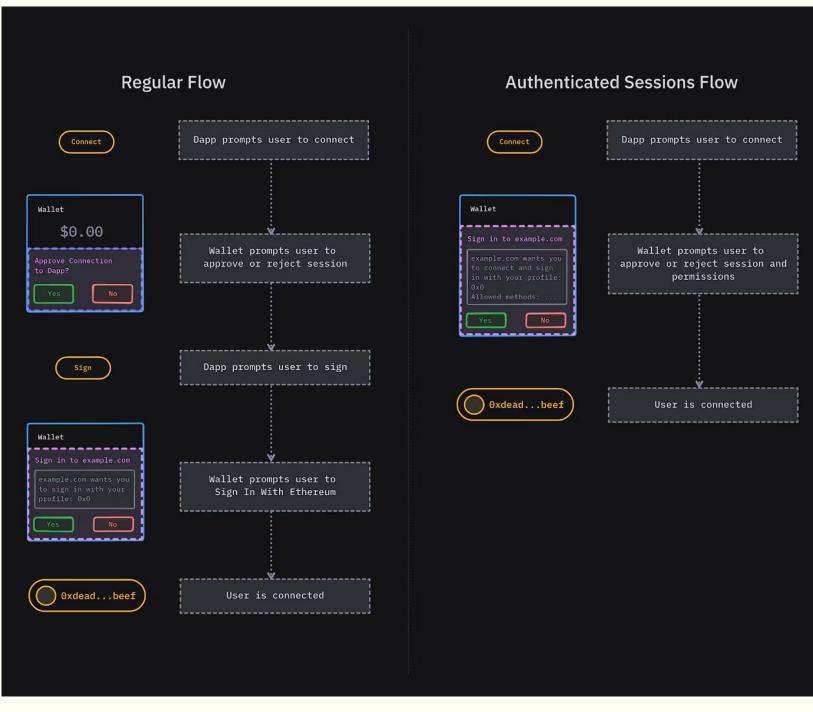


By giving wallets an SDK of standardized features that dapps are demanding, a "baseline" of wallet UX features and flows can be coordinated...cooperatively!





## PATHS FORWARD: WALLETCONNECT



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SRC: WC CERTIFIED; 1CLICK-AUTH (CAIP-122 / EIP-4361 + 5573); SEE NOTA BENE



## METAMASK:

#### **ASSET ABSTRACTION**



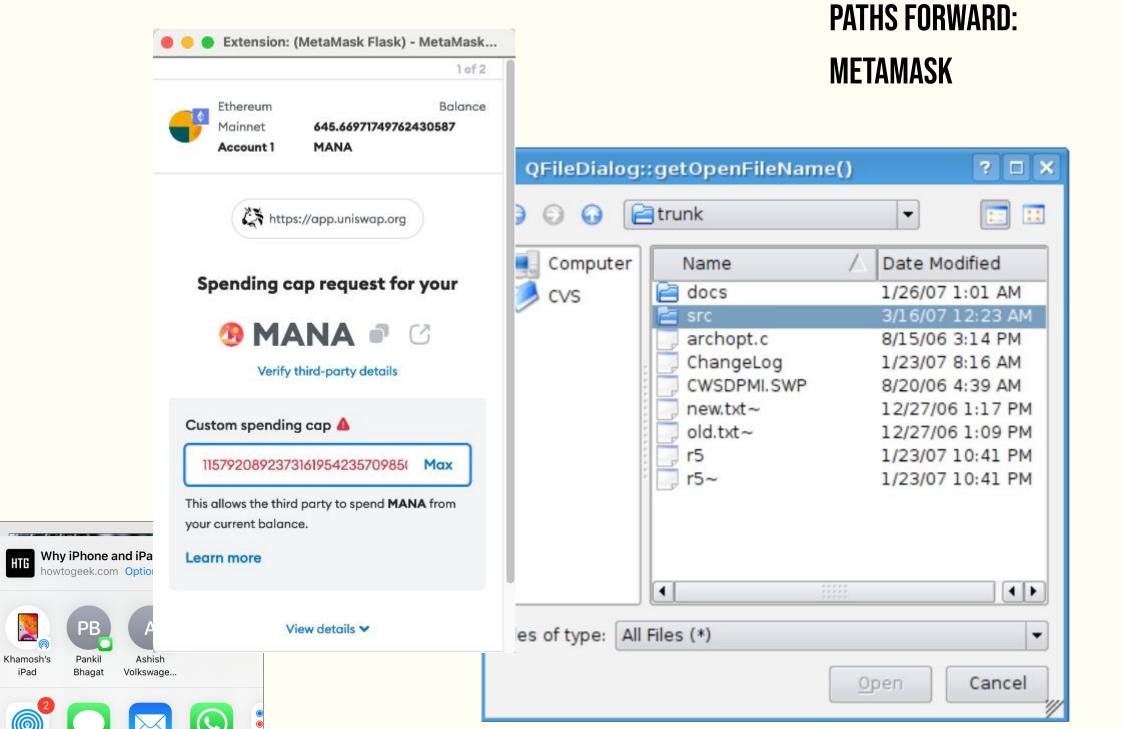
Will the next billion

want to know, much

less manage, most of
their 200 addresses or
even know what chain
anything is "on"?

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## METAMASK:

#### **ASSET ABSTRACTION**



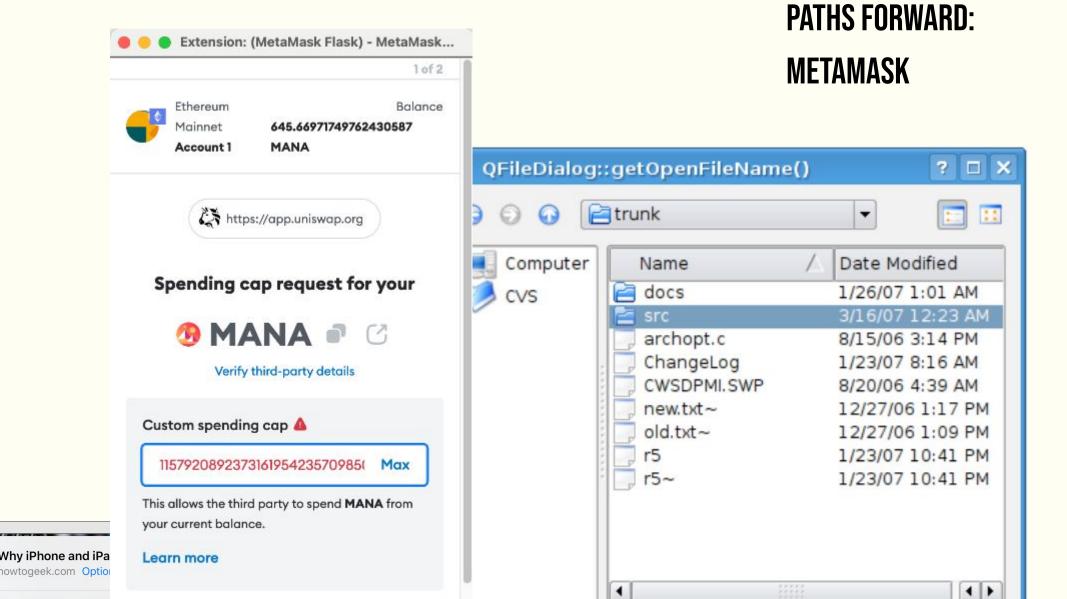
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## THE END

#### Koans to ponder:

- What does it mean for wallets to "own" their customers?
- What do wallets owe their customers in return?
- Are we ready for wallets to be as interchangeable as browsers?
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@chainagnostic



chainagnostic.org

